

COACHING PACKAGE

THE INTERNATIONAL PROFILER (TIP)

The International Profiler is an in-depth questionnaire and feedback process to develop personal effectiveness when working international. It helps you to:

- see your present international approach in a powerful mirror
- identify how to be more effective in an international role
- focus on your development needs and how to improve them
- focus on actions that bridge cultural gaps

WHO IS IT FOR?

Managers and professionals who:

- are moving into a new international role
- are leading or participating in international teams
- operate in multicultural workplaces
- have already or will soon expatriate or repatriate
- want to develop their international business careers
- manage international projects
- have been identified as key international talent
- are operating across national boundaries, coordinating and communicating across cultures

YOUR BENEFITS

- A deep insight into how you personally prefer to approach international work
- A structured review of potential gaps in handling international roles & assignments
- A clear development plan for managing these gaps
- Identification of effective strategies for succeeding in unfamiliar settings
- Preparation and confidence in facing international challenges relevant to your special context
- Reduces potential failure in international projects and assignments

BENEFITS FOR YOUR ORGANISATION

- Builds an international mind set
- Diagnoses capabilities for working across cultures
- Provides focused training and development solutions
- Builds personal accountability for developing success in own role
- Reduces potential failure in international projects and assignments

HOW DOES IT WORK?

It involves:

- Completing an on-line questionnaire with 80 questions (approx. 40 minutes)
- Receiving a copy of the interpretive report that includes context relevant information and a complex analysis of preferred behaviors
- 1:1 coaching session approx. 60-90 minutes in person or over the phone
- Creating, with your coach, an individual development plan
- Follow-up 1:1 development coaching session, approx. 60-90 minutes

PLEASE CONTACT US FOR MORE INFORMATION.